**DISC Quick Reference**

Name

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Name

When communicating with me please DON’T:

When communicating with me please DO:

When communicating with me please DON’T:

When communicating with me please DO:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 100 |  |  |  |  |
| 95 |  |  |  |  |
| 90 |  |  |  |  |
| 85 |  |  |  |  |
| 80 |  |  |  |  |
| 75 |  |  |  |  |
| 70 |  |  |  |  |
| 65 |  |  |  |  |
| 60 |  |  |  |  |
| 55 |  |  |  |  |
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**D**ominance **I**nfluence **S**teadiness **C**onscientious

About my style:

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